

## OBJECTIVES

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### By Mid 2007

- Graduate with a 1<sup>st</sup> class degree in Information Mathematics specializing in Financial Maths (by 06/07)
- Attain work as a Researcher/Analyst within the equities sector where I aspire to exceed targets

### By 2008

- Expand knowledge of financial instruments and global markets to broaden scope of advice offered
- Become fully trained within my role to add value consistently

### 2012 Onwards

- Consider possible qualifications in Securities and Investment to progress within the company

## EDUCATION

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### 2003 – 2007

#### Aston University

Birmingham, UK

- Year 1: High 2.1 (68%) Modules included: Probability and Stats, Programming in Ada – IT.
- Year 2: High 2.1 (69%) Modules included: Math Modeling, Vector Calculus, Stochastic Processes, Data Structures in Java and also Statistical Pattern Analysis.
- Year 3: Industrial Placement in LE Finance at Fujitsu Siemens Computers (FSC)
- Year 4 (Final): 1<sup>st</sup> Class (70% +) Expected. Financial Math as specialization subject. Modules included: Time Series, Financial Math – (Mathematics behind: Portfolio optimisation, Futures, Options....), Data Mining.

### 2001 – 2003

#### Derby College

Derby, UK

- A-Levels: (Business Studies B, Mathematics C, Computing D.) – 300 UCAS Points

### 1996 - 2001

#### Littleover Community School

Derby, UK

- 8 GCSE Qualifications all A to C.

## EXPERIENCE

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### 07/2005 – 07/2006

#### Fujitsu Siemens Computers (FSC)

Berkshire, UK

#### *Customer Management Executive in LE Finance*

- Responsible for enforcing and improving Service Level Agreement (SLA) with clients/suppliers.
- Critical team player in producing end of month financial reports including the Cost of Sales.
- Research predicaments with Cost of Sales issues and report these to management. (Proactive responsibility).
- Met and surpassed set targets to produce: Cost of Sales and Marketing Balance Sheet (financial month end reporting), Key Performance Indicator Dashboard analyzing customer management processes. To undertake NBV, Bad Debt and other calculations to facilitate with the end of month reporting process.
- Added value for clients by proactively initiating refinement of order processes and negotiating with suppliers.
- Consistently defined methods to drive performance within the order management team.

#### Skills gained and outcome:

- Customer management skills improved from consistently adding value through negotiating with suppliers.
- Performance was recognized by line manager and also the channel partners.
- Knowledge of internal business operations improved
- Networked, making new contacts

### 10/2004 – 03/2005

#### Gifts 4 All

Birmingham, UK

#### *Sales Assistant*

- Responsible for cash register work and pitching products to prospective customers

#### Skills gained and outcome:

- Sales skills reinforced

08/2004 – 10/2004

The Cooperative Bank

Derby, UK

*Customer Advisor*

- Responsible for handling enquiries such as balances, loan quotes and overdraft extensions
- Pitch financial products and maximize sales through cross selling

Skills gained and outcome:

- Sales pitching and persuasive skills improved considerably
- Met and surpassed sales targets

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#### INTERESTS, HOBBIES AND ACHIEVEMENTS

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Keen sports enthusiast, particularly enjoy badminton, and circuit training.

Previously participated in under 18 national trials for badminton and have gained up to a grade Silver for the English Schools of Badminton Association Award (ESBA). Currently a member of the Aston University Badminton society and play for the Aston University Badminton team.

Fond of the outdoors and traveling, climbed Mt. Snowdon and hiked through the 'devils kitchen' in Wales. This summer, camped for five days in the New Forest, Hampshire with friends. Visited the island of Zakynthos, Greece in late September with my girlfriend.

Currently, whilst at university, I am a team leader in a voluntary scheme (SIFE). The scheme is organized with GDPA (Graduate Development Professional Award) allowing young volunteer students to assist start up companies with various business operations ranging from Marketing to Finance. From this, leadership and experience in hands on business will be gained.

Keep tabs on financial markets, especially Alternative Investments Markets, and Energy markets (– especially bullish about the bio-fuel industry), I truly believe these markets will indicate future global developments.